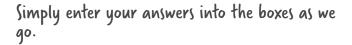
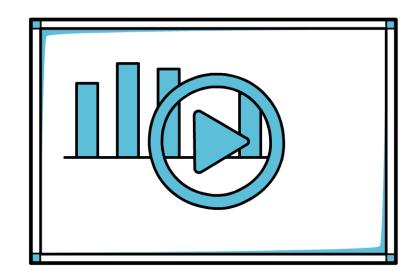


# Video reporting worksheet

So you've just wrapped up your latest video marketing campaign, let's look at how it performed. Through this editable report, you'll be able to document whether your videos hit your objectives and what you've learned for future campaigns.





#### 1. Your campaign overview

| This campaign is called:                 |           |  |
|--|-----------|--|
| It ran from:                             | Until:    |  |
| Brief description of the video campaign: |           |  |
| 2. Your objectives                       |           |  |
|  |           |  |
| The smart objective for this camp        | aign was: |  |
| The smart objective for this camp        | aign was: |  |
| The smart objective for this camp        | aign was: |  |
| The smart objective for this camp        | aign was: |  |
| The smart objective for this camp        | aign was: |  |



Top tip: Smart objectives are Specific, Measurable, Achievable, Realistic and Time-bound.

## 3. Determine the KPIs of your campaign

| We measured the success of this cam   | npaign with the follov | ving metrics (tick all that apply): |  |  |  |
|---------------------------------------|------------------------|-------------------------------------|--|--|--|
| View count                            |                        | Return on investment (ROI)          |  |  |  |
| Play rate                             |                        | Negative feedback                   |  |  |  |
| Average view duration                 |                        | Top location & audience             |  |  |  |
| Engagement with your video            |                        | Bounce rate                         |  |  |  |
| Click-through rate                    |                        | Subscriber and fan growth           |  |  |  |
| Conversion rate                       |                        |                                     |  |  |  |
|                                       |                        |                                     |  |  |  |
| 4. Measure your performan             | nce                    |                                     |  |  |  |
| Here's how we did in comparison to ou |                        |                                     |  |  |  |
| View count                            |                        |                                     |  |  |  |
| Achieved:                             | Target:                | Outcome:                            |  |  |  |
| Play rate                             |                        |                                     |  |  |  |
| Achieved:                             | Target:                | Outcome:                            |  |  |  |
| Average view duration                 |                        |                                     |  |  |  |
| Achieved:                             | Target:                | Outcome:                            |  |  |  |
| Engagement with your video            |                        |                                     |  |  |  |
| Achieved:                             | Target:                | Outcome:                            |  |  |  |
| Click-through rate                    | <b>T</b> .             |                                     |  |  |  |
| Achieved:                             | Target:                | Outcome:                            |  |  |  |
| Conversion rate                       | Tawast                 | 0.1                                 |  |  |  |
| Achieved:                             | Target:                | Outcome:                            |  |  |  |
| Return on investment (ROI)            | <b>T</b> .             |                                     |  |  |  |
| Achieved:  Negative feedback          | Target:                | Outcome:                            |  |  |  |
| Achieved:                             | Target:                | Outcome:                            |  |  |  |
| Bounce rate                           | rai ge t.              | Outcome.                            |  |  |  |
| Achieved:                             | Target:                | Outcome:                            |  |  |  |
| Subscriber fan growth                 | 3                      |                                     |  |  |  |
| Achieved:                             | Target:                | Outcome:                            |  |  |  |
|                                       |                        |                                     |  |  |  |
| Audience demographic and location:    |                        |                                     |  |  |  |
|                                       |                        |                                     |  |  |  |
|                                       |                        |                                     |  |  |  |
|                                       |                        |                                     |  |  |  |
|                                       |                        |                                     |  |  |  |

### 5. Learning from your results

| Statement of results: |  |  |
|-----------------------|--|--|
|                       |  |  |
|                       |  |  |
|                       |  |  |
|                       |  |  |
|                       |  |  |
|                       |  |  |
|                       |  |  |
|                       |  |  |

The three key lessons I've learned for future campaigns are:

| 1. |  |  |  |
|----|--|--|--|
|    |  |  |  |
|    |  |  |  |
|    |  |  |  |

 3.

## Ready to get creating? Start a free 7-day trial of VideoScribe today

